



# Executive Overview

## Oklahoma Benefits for Data Center Operations

The State of Oklahoma offers key locational benefits for customer-care, financial services and data center operations. Our central U.S. location, as well as Central Time Zone status, allows companies easy access to markets on both coasts without running odd shifts.

We are home to major business process, customer care and IT/data center facilities for companies including Google, Dell, EDS, Hertz, Dollar Thrifty, MetLife, American Airlines, ConocoPhillips, American Fidelity, Farmers, IBM, National/Alamo and others.

Our key benefits include:

**Pro-Business Environment** – Oklahoma welcomes the business services and data center sector. We pride ourselves in providing an efficient, pro-business regulatory climate that is a model for other states.

**Workforce & Training:** Oklahoma can provide the sustainable workforce you require. Our workers are well known for their positive attitude, stability and are among the most productive in the nation. Our workforce program is designed to meet the “life-cycle” needs of your company, including: recruitment, assessment, start-up training and development of a long-term workforce pipeline – at no cost to you. Oklahoma’s outstanding university and technical education system provides specialized training and degree programs to meet your specific needs.

**Low Business Costs** – Oklahoma continually ranks among the lowest cost areas in which to do business. Moody’s Economy.Com recently ranked Oklahoma 5<sup>th</sup> lowest in the nation in total cost of doing business and 6<sup>th</sup> lowest in the labor cost index. Construction and lease costs are 10% or more below U.S. average.

**Power Availability and Costs –**

Oklahoma remains a very competitive location in terms of power access, capacity and costs. Major electric providers are OGE, Public Service Company, GRDA and WFEC. Primary natural gas provider is Oklahoma Natural Gas. Major infrastructure efforts to increase generating capacity are also underway. Recent industrial electric rates are well below U.S. average. Each region of the major metros of Tulsa and Oklahoma City can offer competitive power rates from .04 - .05/kw hr.

## **Oklahoma Benefits for Data Center Facilities**

**Incentives** for qualifying data centers (NAICS 518210)

- A. Oklahoma's unique Quality Jobs Program provides cash rebates for newly created payroll to qualifying data centers. This includes specialized data centers and web portal data centers.
- B. 5 year Property Tax abatements in both real and personal property. The average property tax liability for Oklahoma companies is approximately 1% of the overall investment.
- C. Sales Tax Exemption on purchases of computers and computer related equipment.

**Sites, Facilities & Telecom Infrastructure:** Dozens of available sites and facilities statewide, plus special build-to-suit programs for customized and secure operations. Oklahoma provides a sophisticated telecommunications support infrastructure to meet your needs. Several Oklahoma communities offer 100% digital, fiber-optic linked telephone networks offering high capacity electronic data, computer, and voice lines to support communication and data processing.

**“Fast-Forward” Assistance** – The State of Oklahoma's one-stop assistance program will speed your expansion or new development. Your Project Manager will provide single-source coordination with other state agencies and local communities relative to your project and timelines – reducing red tape and optimizing your benefits.

**Quality of Life** –Oklahoma remains one of America's great states in terms of livability – with both Tulsa and Oklahoma City recently ranked in the Top Ten nationally. Our cost of living remains low – ACCRA's ranking of 298 metro areas ranked Oklahoma in the lowest 15% of all communities. You'll discover the best in our state is enjoyable, inexpensive and plentiful. We offer both urban and rural living - a great education system, world-class health care and wonderful recreational and cultural amenities.

We're ready to assist you. Contact us today for a confidential site location package.

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